The **Director, Global Health Science** is a SCIENTIFIC representative for The Medicines Company (MDCO). The Director is responsible for understanding how MDCO will improve patient outcomes and cost performance of MDCO products. Primarily, this person is accountable for leading the scientific discovery and diagnosis process to develop and deliver solutions to health care providers in acute/intensive care hospitals in the United States. This individual is a field based scientific resource responsible for internal and external clinical and health economic education, improving the value of MDCO solutions, and managing adverse events and product complaints as appropriate. Success in this role will positively impact patient and economic outcomes in leading acute/intensive care hospitals.

**Primary Activities:**

* Lead site based research projects to uncover unmet needs and develop appropriate solutions.
* Develop professional relationships and communicate with national and regional thought leaders to ensure access to clinical and health economic information on The Medicines Company products and areas of therapeutic interest in compliance with regulatory laws and The Medicines Company Code of Conduct.
* Conduct peer to peer scientific discussions and maintain a reliable presence with those thought leaders to ensure they have a scientific contact within The Medicines Company.
* When needed, serve as a resource for the identification of potential investigators for consideration for participating in clinical development programs.
* Attend scientific and medical meetings and support development of post-meeting deliverables.

**Qualifications**

**Education Requirement:**

MD, PharmD, or PhD

**Experience Required:**

* Minimum 5 years clinical experience (patient care) in a health care system, specifically in infectious diseases or acute/intensive care, beyond that obtained in the terminal degree program
* Minimum 2 years of experience in the pharmaceutical, biotech, or medical device industry
* Experience generating and/or disseminating clinical and health economics information to a variety of health care providers and customers
* Fluent English in both verbal and written skills
* Professional maturity and a depth and breadth of business acumen

**Education/Experience Preferred:**

* MBA or MPH
* Field-based medical experience
* Clinical research experience
* Demonstrated record of scientific/medical publication
* Experience launching products/devices preferable

**Contact:**

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Vice President, Global Health Science

The Medicines Company

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